



Public Sector Sales

February 12, 2010

IOWA DEPT OF PUBLIC DEFENSE
7700 N W BEAVER DRIVE
BLDG W-3 STATE WAREHOUSE
JOHNSTON IA 50131

Dear Terry Brown,

Thank you for your recent interest in Hewlett-Packard Public Sector Sales. Award-winning Hewlett-Packard products are designed to deliver high-performance technology, powerful networking and legendary Hewlett-Packard quality - all at a value that your budget demands. From handheld PCs to Servers, Hewlett-Packard provides a single resource for complete solutions that meet all your computing needs. You can rely on Hewlett-Packard for the performance, uptime, and efficiency you need to keep your agency running smoothly and hassle-free. Every Hewlett-Packard product is designed and tested to provide industry-standard compatibility and investment protection. And, with special maintenance services, easy ordering and flexible financing, Hewlett-Packard makes buying the right solution for your organization easier and more convenient than ever.

Attached is the price quotation you requested. When submitting a purchase order directly to Hewlett-Packard, please be certain to include the requested information on the Ordering Information page attached to this quotation. Including the necessary information will ensure the accurate and timely processing of your order through Hewlett-Packard Public Sector. You may order online at http://welcome.hp.com/country/us/eng/solutions/pub_sector.html or fax in your purchase order at 800-825-2329.

-Please reference this contract: IA - STATE OF IOWA (WSCA/NASPO) Contract (B27164WSCA) terms and conditions.

-The terms and conditions of the IA - STATE OF IOWA (WSCA/NASPO) Contract (B27164WSCA) will apply to any order placed as a result of this inquiry; no other terms or conditions shall apply.

- Third party items that may be included in this quote are covered under the terms of the manufacturer warranty, not the HP warranty. This quotation may contain open market products which are sold in accordance with HP's Standard Terms and Conditions.

If you should have questions regarding this quotation or need any other assistance, please contact your Public Sector sales representative.

Sincerely,

Kristin Rowe

Inside Sales Representative



Public Sector Sales

Ordering Information

It's never been easier to place your direct orders with Hewlett-Packard. Now you can have fast, accurate service with special options designed to personalize, process and expedite your shipments with higher levels of accuracy. Ordering Hewlett-Packard products is as simple as picking up the phone, using the fax machine, or logging onto the Hewlett-Packard Public Sector website at http://welcome.hp.com/country/us/eng/solutions/pub_sector.html

Online ordering

With the Hewlett-Packard Online Store, you can create quotes with real-time pricing; place an order using a credit card or purchase order, keep up-to-date on the latest product promotions and pricing available on your contract, inquire about order status and view product/price information - all from your desktop PC. Visit http://welcome.hp.com/country/us/eng/solutions/pub_sector.html

Faxing Option

Faxing your order is convenient, too. Simply fill out your request on the customer purchase order and send to 1-800-825-2329. Your order will be promptly handled, and you can call a Customer Service Representative to confirm your order.

Personalized Telesales

To provide more personal service to you, our telephone sales and order administration representatives are assigned by territory. This means you can reach a dedicated government, education, or medical sales team every time you call - giving you added value by letting you grow personal relationships with representatives who know your product as well as your special terms and delivery requirements. To request a quote, check product availability, and other related questions, call your Telesales Representative.

Order Accuracy

To ensure the accurate and timely processing of your order, please verify that your purchase order includes the following information:

- o Bill-to address,
- o Ship-to address,
- o Purchase order number,
- o Part number, description, and price,
- o Contract # and name
- o Reseller of choice
- o Contact name , phone number, and email address,
- o Special delivery requirements
- o Requested delivery date
- o Signature of authorized purchaser
- o Please note that Hewlett Packard must be listed as the vendor.
- o Sample/Editable PDF Purchase Order forms are available at these links -
 - o Standard PO (STL / K12 / Hi Ed / Fed) - http://qem.compaq.com/gemstore/sites/downloads/SLED_PO_Template.pdf
 - o Federal Form 1449 - http://qem.compaq.com/gemstore/sites/downloads/FED_PO_Template_Form_1449.pdf

Tax-Exempt Certificate Requirements

All tax-exempt accounts should have a tax-exempt certificate on file with Hewlett-Packard to avoid having sales tax added to their invoice. This certificate needs to be provided only once. If you are ordering for the first time, please include with your order or account application.

Free Configuration Services (excludes non-configure to order IPG product)

When you purchase Hewlett-Packard products through Public Sector, you become eligible for configuration of Hewlett-Packard hardware options and upgrades at NO extra cost. To request this free service, clearly state on your purchase order which options and upgrades you would like installed and list each configuration separately. Once an order is placed, in-stock items require 2-4 business days for installation.

HP Credit

Hewlett-Packard's financing programs can help your agency purchase or lease HP solutions. To inquire more about a customized financial solution proposal call your Telesales Representative.

Order Tracking and Status

All orders are entered within 24 hours of receipt and are scheduled to ship on a first in first out basis. Orders are shipped within seven days of receipt provided all items are in stock and all necessary information has been properly included on your purchase order. (Remember that ship complete orders can be delayed if a particular item is not currently in stock.) To inquire about the status of your order, you can either log on to http://welcome.hp.com/country/us/eng/solutions/pub_sector.html or call your corresponding Customer Service Representative.

Returned Merchandise

A return material authorization number (RMA) is required for all returns to be processed. Returns may be requested within 30 days of shipment. Please call your Public Sector Customer Service Representative in order to have an RMA assigned. Please have a copy of the packing slip available when you call.

Customer Relationship and Sales For Public Sector Sales

Fax: 800-825-2329

K-12 Education: 800-888-3224

Higher Ed: 877-480-4433

State & Local: 888-202-4682



PRICE QUOTATION

Quote Number: 4750972

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February 12, 2010

Provided by: Kristin Rowe

Terry Brwon

IOWA DEPT OF PUBLIC DEFENSE

Contract: IA - STATE OF IOWA (WSCA/NASPO) (B27164WSCA)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

Item	Part No.	Description	Qty.	Unit Price	Extended
Group:					
1.		Configurable- HP Compaq 6730b Notebook PC	10	\$1,164.00	\$11,640.00
		KE718AV			
		Federal orders - TAA Compliant			
	KE718AV	Product - HP Compaq 6730b Notebook PC			
		Federal orders - TAA Compliant			
	VV578AV#ABA	Operating system - Genuine Windows XP Professional available through downgrade rights from Windows 7 Professional			
		OS Label - No OS Label selected when ordering Win 7/XPP downgrade OS/XP Home AV's or NON MS operating sku.			
	KE747AV	Processor - Intel® Core™2 Duo Processor T9600* (2.8 GHz, 1066 MHz FSB, 6 MB L2 cache)			
	KX515AV	Processor label - Intel® Centrino™ 2 Duo Label			
	KM334AV	ENERGY STAR® label - Estar Label			
	KE753AV	Display - 15.4-inch diagonal WXGA BrightView (1280 x 800) display			
		Video/graphics - Mobile Intel® Graphics Media Accelerator 4500MHD, with up to 384MB of shared system memory			
	KE774AV	Memory - 4096MB (800-MHz, DDR2, 2DIMM)			
	KE791AV	Internal Storage - 250-GB SATA Hard Drive (5400 RPM)			
	KE794AV	Upgrade Bay - DVD+/-RW SuperMulti with Double Layer LightScribe Drive			
	KE805AV#ABA	Keyboard - Touchpad Keyboard US			
	KG696AV#ABA	Wireless LAN - 802.11a/b/g/draft-n Intel Wireless Wi-Fi Link 5100 Adapter			
	KE973AV	Bluetooth - HP Integrated Module with Bluetooth® Wireless Technology			
	KE725AV	Modem - 56K v.92 high speed modem			
	KE806AV#ABA	Adapter - 65 watt AC adapter			
	KE798AV	Battery - 6-cell (55 WHr) Lithium-Ion battery			
	KE803AV#ABA	Warranty - Limited 3 year standard parts and labor warranty			
	VP309AV	Recovery media - Windows 7 Driver DVD - Recovery Media (only available with Win 7 OS skus AND required w/ XP/Win7 downgrade OS)			

Note: For detailed warranty information, please link to "URL" for more information www.hp.com/go/specificwarrantyinfo.

Sales taxes added where applicable. Freight is FOB Destination.



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Item	Part No.	Description	Qty.	Unit Price	Extended
	VP310AV#ABA	OS Recovery Media - Genuine Windows 7 Professional 32- Recovery Media (only available with Win 7 OS skus) required with XP/Win 7 downgrade OS Note: - Additional accessories added from categories below will ship and invoice separately. Get more out of your new laptop. - Help me choose 6730b Laptop PC Accessories. (115KB, PDF)			
2.	KP080AA#ABA	HP Basic Docking Station 120W	10	\$125.00	\$1,250.00
3.		FX625AV -Configurable- HP Z400 Workstation <i>No monitors</i>	2	\$1,357.00	\$2,714.00
	FX625AV	Product - HP Z400 Workstation			
	VM433AV#ABA	Operating system - Genuine Windows XP Professional 32 available through downgrade rights from Windows 7			
	FX628AV	Chassis configuration - HP Z400 475W 85% Efficient Chassis			
	NK552AV	Processor - Intel® Xeon® W3503 2.40 4MB/1066 DC CPU (LOWPWR)			
	FX632AV#ABA	Country kit - HP Z400 Localization Kit			
	NB765AV	Thermal kit - HP Air Cooling Solution (Must order Heatsink with this item)			
	NB768AV	Heatsink - HP Standard Heatsink Thermal Kit (This Module is required if Air Cooling and Low Power CPU are selected)			
	FZ347AV	Video/graphics - NVIDIA Quadro NVS 295 256MB Graphics 2nd video/graphics card - No Item Selected			
	NL981AV	Memory - HP 4GB (4x1GB) DDR3-1333 ECC RAM			
	FX637AV	1st hard drive - HP 160GB SATA 7200 1st HDD 2nd hard drive - No Item Selected 3rd hard drive - No Item Selected 4th hard drive - No Item Selected			
	FX681AV	Optical drive - HP 16X DVD+-RW SuperMulti SATA 1st Drive 2nd optical drive - No Item Selected RAID configuration - No Item Selected Controller - No Item Selected			
	FX635AV	Floppy drive - No Floppy Disk Kit			
	FZ362AV#ABA	Keyboard - HP USB Standard Keyboard			
	FX676AV	Mouse - HP USB Optical 3-Button Mouse			

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Item	Part No.	Description	Qty.	Unit Price	Extended
	FX672AV	Network card - Broadcom 5761 Gigabit PCIe NIC (Not supported with FX380 graphic card)			
	VV815AV	Restore CD - Genuine Windows 7 Recovery Media Application software - No Item Selected Warranty - 3 years parts, labor and onsite service (3/3/3) standard warranty. Certain restrictions and exclusions apply.			
4.	AT489AV - Configurable- HP Compaq 6000 Pro Microtower PC		10	\$1,030.00	\$10,300.00
	AT489AV	Product - HP Compaq 6000 Pro Microtower PC			
	VH982AV#ABA	Operating system - Genuine Windows 7 Custom DG to XP Professional (No System Recovery Solution) Chipset - Intel® Q43 Express Chipset integrated			
	AU240AV	Power supply - HP Compaq 6000 Pro Microtower 89% Chassis			
	VJ043AV	Manageability features - Broadcom NetXtreme GbE DASH 1.1 NIC Card (Not available with Media Card Reader or Pocket Media Drive)			
	AU274AV	Processor - Intel® Core™2 Duo E8400 SIPP Processor (3.00GHz, 6MB L2 cache, 1333 MHz FSB)			
	VE324AV	Memory - 4GB PC3-10600 (2x2GB)			
		Media reader - No Item Selected			
	VE281AV	Hard drives - 250GB 3.5-inch 7200rpm SATA 3.0Gb/s NCQ, SMART IV 2nd hard drive - No Item Selected			
	VE308AV	Optical drive - HP SATA SuperMulti LightScribe DVD Writer Drive 2nd optical drive - No Item Selected			
	VR912AV	Video/graphics - ATI Radeon HD 3470 (256MB SH) PCIe x16 (Not available with Sled 11 Linux OS) 2nd video/graphics card - No Item Selected Network card - Integrated Intel 82567LM Gigabit Network Connection Wireless hardware - No Item Selected Modem - No Item Selected			
	VE292AV#ABA	Keyboard - HP PS/2 Standard Keyboard			
	VE301AV	Mouse - HP PS/2 2-Button Optical Scroll Mouse Application software - No Item Selected AntiVirus software - No Item Selected			

Note: For detailed warranty information, please link to "URL" for more information www.hp.com/go/specificwarrantyinfo.

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Item	Part No.	Description	Qty.	Unit Price	Extended
		Security accessories - No Item Selected			
		System recovery solutions - No Item Selected			
	AU287AV	Packaging - Single Unit (MT) Packaging			
	VE503AV#ABA	Country kit - HP Compaq Country Kit for 6000 Pro (Includes Quick Setup and Getting Started manual in English and country-specific power cord)			
	VF557AV#ABA	Warranty - HP 3-3-3 (parts/labor/next business day on-site) warranty			
5.		HP Promo LA1951g 19-inch LCD Monitor	10	\$224.00	\$2,240.00
	EM890A8#ABA	Monitors - HP Promo L1950g 19-inch LCD Monitor Input Signal - Two Connectors: 15-pin mini D-sub analog VGA and one DVI-D (Analog/Digital) Contrast ratio - 800:1 Contrast ratio Brightness (typical) - 250 nits Tilt - Tilt: -5° to +35° Height adjustability range - 5.1 in Height adjustability range Pivot rotation - Yes Horizontal/Vertical viewing angle (typical) - Viewing Angle: 160/160 degrees Max Power Rating - less than 44 Watts Native resolution - 1280 x 1024 Response rate (typical, rise and fall) - 5 ms response time Asset Control - Asset control supported Integrated speakers - No integrated speakers, HP Speaker Bar optional Anti-Glare and Anti-Static - Anti-Glare and Anti-Static Warranty - 3-year parts, 3-year labor, 3-year onsite limited warranty. Next business day exchange available.			
6.		AT489AV - Configurable- HP Compaq 6000 Pro Microtower PC	30	\$595.00	\$17,850.00
	AT489AV	Product - HP Compaq 6000 Pro Microtower PC			
	VH982AV#ABA	Operating system - Genuine Windows 7 Custom DG to XP Professional (No System Recovery Solution) Chipset - Intel® Q43 Express Chipset integrated			
	AU240AV	Power supply - HP Compaq 6000 Pro Microtower 89% Chassis Manageability features - Intel® Standard Manageability			

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Item	Part No.	Description	Qty.	Unit Price	Extended
AX311AV		Processor - Intel® Pentium® Dual-Core E5300			
		Processor (2.60GHz, 2MB L2 cache, 800 MHz FSB)			
VE322AV		Memory - 3GB PC3-10600 (3x1GB)			
		Media reader - No Item Selected			
VE279AV		Hard drives - 160GB 3.5-inch 7200rpm SATA 3.0Gb/s			
		NCQ, SMART IV			
		2nd hard drive - No Item Selected			
VE305AV		Optical drive - HP SATA DVD-ROM Drive			
		2nd optical drive - No Item Selected			
		Video/graphics - Integrated Intel® Graphics Media			
		Accelerator 4500			
		2nd video/graphics card - No Item Selected			
		Network card - Integrated Intel 82567LM Gigabit Network			
		Connection			
		Wireless hardware - No Item Selected			
		Modem - No Item Selected			
VE294AV#ABA		Keyboard - HP USB Standard Keyboard			
VE303AV		Mouse - HP USB 2-Button Optical Scroll Mouse			
		Application software - No Item Selected			
		AntiVirus software - No Item Selected			
		Security accessories - No Item Selected			
		System recovery solutions - No Item Selected			
AU287AV		Packaging - Single Unit (MT) Packaging			
VE503AV#ABA		Country kit - HP Compaq Country Kit for 6000 Pro			
		(Includes Quick Setup and Getting Started manual in			
		English and country-specific power cord)			
VF557AV#ABA		Warranty - HP 3-3-3 (parts/labor/next business day			
		on-site) warranty			
SUB TOTAL :					\$45,994.00

TOTAL PRICE :

\$45,994.00

GET MORE FOR YOUR MONEY

Make the most of your budget and protect against technology obsolescence. Lease these HP products with a purchase price of \$45,994.00 for 36 months for as little as \$1,454.33 per month. At the end of the lease, send the equipment back to HP Financial Services and upgrade to new technology or purchase the equipment at its fair market value.*

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GET MORE WITH HP FINANCIAL SERVICES

For more information, call Hewlett-Packard Financial Services Company at 1-888-277-5942 and talk to a financial services representative who specializes in supporting government and education entities.

* The monthly payment amount is for a lease commencing on or before 3/14/2010 with a term of 36 months and a fair market value purchase option at the end of the lease term. This and other leasing and financing options are available through Hewlett-Packard Financial Service Company (HPFSC) or one of its affiliates to qualified education and state and local customers in the U.S. and subject to credit approval and execution of standard HPFSC documentation. Fees and other restrictions may apply. This is not a commitment to lease. Rates and payments are subject to change at any time without notice. Leasing and financing options for Federal governmental agencies (subject to a \$50,000 minimum) are available from Hewlett-Packard Company.

Comments:

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